



Hearing Vs Listening

Humans can hear birds singing in the background, but not know what they are singing. Many people actually begin talking, yet not know what they are or want to say. Worse, yet, people basically do not listen. So, to put it mildly, there's a good chance that a verbal interaction could not be understood or worse yet, become problematic.

Most people are poor communicators. Try running a business without good communications? What occurs mostly centers around individuals who think they are hearing what is being said, but do not understand what is being said. Worse, yet, they tend to acknowledge that they do understand. This activity is the major cause of miscommunication. People love to speak, not to listen.

Accurate communication teaches people to listen first, catch a good understanding, then respond. You can say whatever you want, favorably agreeing or not. That's the responsibility of the speaker to absorb. Then the speaker is burdened to become the listener.

In general, people hear what they want to hear, and see what they want to see; and that's problematic. Without good listening techniques, the conversation cycle tends to deteriorate. When you learn how to improve your listening skills, you will witness heightened and effective conversations.

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